

“Follow Through” with a Student Contact

How to set up a follow-through appointment. (Please plan on 45 minutes to an hour. Try to leave the last 25 minutes for the gospel)

Check campuscontacts.cru.org to find the people that have been assigned to you.

Initially Reaching Out

1. Remember to pray as you text to contact them and set up a time to meet. (Text them ASAP within 24-48 hours of receiving their info and try to meet with them that week)
 - a. If they don't respond after 24hrs, text them a second time.
2. Sample text message: *"Hello _____. This is _____, I am with Cru at Texas State. Thanks for stopping by our table on campus. I saw from your survey that you're interested in hearing more about Cru. I'd love to grab coffee with you sometime this week to get to know a little and tell you about Cru! Would you be free on Monday at 2pm or 3pm? If neither of those times work, we can find a different time!"*

OR

"Hey, is this _____?"

...wait for them to respond.

"Great! This is _____ and I'm with Cru."

"You filled out our survey yesterday at our table by the arch"

"How has your first week of classes been?"

...wait for them to respond.

Reply to what they said then *"I saw from your survey that you're interested in hearing more about Cru. I'd love to grab coffee with you sometime this week to get to know a little and tell you about Cru! Would you be free on Monday at 2pm or 3pm? If neither of those times work, we can find a different time!"*



***It can be helpful to keep these text in a note on your phone so you can copy, paste and edit them instead of typing them out each time"

The Follow-Through Appointment

**Bring someone with you!

You can meet with more than one new person at a time (that way they meet more people).

Goals: Get to know them by asking personal questions and spiritual questions, Share how you got involved in Cru, and what you have learned, your spiritual story.

Some Initial Conversation Questions:

Where are you from?

What are you studying?

How did you decide on Texas State?

How do you like it here at Texas State?

What are you looking for in your freshman experience?

What are you excited about? What are you nervous about?

What is your family like?

Also you could share a little about yourself.

Have you ever heard of Cru?

Was church or God part of your life growing up? What did that look like for you?

Explaining Cru and the Gospel: 2-4-2

2 - Cru is committed to two things:

Helping students FIND and FOLLOW Jesus

- 1) FIND: we desire to give people the opportunity to hear about Jesus and how to have a relationship with God
- 2) FOLLOW: We also desire to help people grow in that relationship, becoming all that God created them to be.

4 - The 4 main ways that we do that are:

- 1) *Family Times* - weekly gathering hosted by Cru students across the city; great way to get to know people (usually includes a free dinner)
- 2) *Discipleship Groups* - groups of 3-5 people that meet weekly to study the Bible together and point each other to Christ in the midst of the ups and downs of college
- 3) Thursday nights- Converge is our large group gathering the first week of each month & Journey groups meet on Thursdays when there is not converge.
 - a) There are 2 Journey groups you can choose from (more info to come):

i) Freshman Leadership

- 4) *Conferences/Retreats* (Fall Getaway/Winter Conference) - share briefly...they will look different this year

2 - There are 2 hypothetical questions that I ask everyone that I meet with and I'd like to ask them to you.

If they are **not a Christian**

1. Where do you find hope when life gets hard?
2. How would you describe God? (If they respond by saying they don't believe there is a God, then ask "How would you describe the God Christians believe in?")

If they have a wrong view of God, affirm that you can understand why they might believe those things about God. Share with them that the God you believe in is different. Describe characteristics of God to them and examples of how you've seen it in your life. Ask them if they would want to learn more about this God.

If they **identify as a Christian**

1. How is God impacting your life today? (Or how has God changed your life?)
2. If your friend asked you "how do I become a Christian" what would you tell them?

If they say because Jesus died on the cross for their sins & have invited Christ into their lives (or something very similar)

you stop there and ask if they have any prayer requests.

If ANYTHING else, PLEASE share the Gospel with them. A possible transition statement to the gospel could be...

"Cru has a 4 point outline that shares what it means to be a Christian and have a relationship with God. This is what I use to share when I am talking to anyone about these things. Do you mind if I go through it with you now?"

If they identify as a Christian but seem to be **basing their faith/salvation on works**

- 1) On a scale of 0-100% if you were to die tonight how sure are you that you would spend eternity in Heaven? (Can share some example like getting hit by a bus as you leave campus)
- 2) The other question is, "if you were standing before God and he asked you why should I let you into heaven, what would you say?"

If they answer 100% and they say because Jesus died on the cross for their sins & have invited Christ into their lives, you stop there and ask if they have any prayer requests.

If ANYTHING else, PLEASE share the Gospel with them. A possible transition statement to the gospel could be...

“Cru has a booklet (or a 4 point outline) that can explain how you can have a relationship with God and be 100% sure that you would go to heaven. Do you mind if I go through it with you now?”

Closing: Make sure to give them a Cru “business” card

After the Appointment

- 1) Immediately after this meeting, change their status in Campus Contacts (contacted, completed, etc.) and record any interaction (Spiritual convo, gospel presentation, etc.).
 - a) STATUS (scroll down under their profile):
 - i) **Uncontacted**- you have not text them yet
 - ii) **Attempted Contact**- you have texted them, but have not met with them
 - iii) **Contacted**- you met with them and told them about Cru but did not share the gospel
 - iv) **Completed**- you shared the gospel with them
 - v) **Do Not Contact**- they asked to no longer receive texts from us, they told you they have gotten involved somewhere else, the phone number listed is wrong
 - b) Record Convo Type (Click the “plus” button under history)
 - i) **Spiritual Conversation**- you talked about God, but did not share the gospel
 - ii) **Gospel presentation**- you shared the gospel AND gave them the opportunity to make a decision
 - iii) **Personal Decision**- they made the decision to trust Christ as their Savior and Lord
 - iv) **Holy Spirit Presentation**- you share the Satisfied booklet with them (or similar content on the Holy Spirit)
- 2) Make notes of anything else you want to make sure you remember.
- 3) Continue the “follow through”. Be sure to reconnect again! Invite them to a family time, discipleship and/or Converge OR just invite them to hangout whenever.